Exam : **000-M605**

Title : IBM Automotive Industry
Solutions Sales Mastery
Test v1

Version : DEMO

1.What product does IBM have for the customer for planning and scheduling, order management, and tracking and tracing?

A. ILOG

B. SPSS

C. WebSphere Application Server

D. Rational Application Developer

Answer: B

2.What is one of the five major drivers for the automotive industry?

A. A dependent ecosystem

B. An independent ecosystem

C. A closed ecosystem

D. None of the above

Answer: C

3.What does SPSS do for the customer?

A. It allows the customer to the ability to create models that understand how processes interact over time, thus predicting problems and triggering an event to take action before the problem occurs.

B. It allows the customer to the ability to create databases that store sequential data, when used in conjunction with WebSphere Application Server, predict database performance problems.

C. It allows the customer to the ability to create WebSphere Portal pages that display sequential data, when used in conjunction with WebSphere Application Server, display database performance problems. D. None of the above

Answer: C

4.What is the business value of process composition?

A. It combines real-time data storage techniques that will help reduce a customers time to market delivery schedule.

B. It focuses the real value of integrated systems into the day-to-day operational complexities of the manufacturing line.

C. It integrates real-time, event-driven factory floor with the supply chain to improve operational performance, asset utilization, and inventory management.

D. None of the above

Answer: D

5.Which IBM product takes care of partner B2B in the application framework?

A. Maximo

B. COGNOS

C. SPSS

D. WPG

Answer: A

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