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Vendor:Cisco

Exam Code:646-202

Exam Name:Sales Expert Cisco Sales Expert Exam
(CSE)

Version:Demo

QUESTION 1

Which Cisco product is a stand-alone hardware component that blocks unwanted connections to the network?

- A. Cisco Internetwork Operating System (IOS) Firewall
- B. Cisco Private Internet Exchange (PIX) Firewall
- C. Cisco Firewall Services Module (FWSM)
- D. Cisco Virtual Private Network/Security Management Solution (VMS)

Correct Answer: B

QUESTION 2

Which two benefits do storage networking solutions provide? (Choose two.)

- A. increased utilization in direct-attached storage (DAS) arrays
- B. access to data across the network regardless of server type
- C. higher availability for network-attached storage (NAS)
- D. reduced congestion in Fibre Channel storage-area networks (SANs)

Correct Answer: AB

QUESTION 3

Which Cisco router series supports Frame Relay, Asynchronous Transfer Mode (ATM), and leased lines in a single platform, allowing service providers to offer multiple types of services to end users without having to maintain multiple edge devices?

- A. 7600 Series
- B. 10000 Series
- C. 3600 Series
- D. 15000 Series

Correct Answer: B

QUESTION 4

Which benefit does storage networking provide?

- A. rapid access to rich media used in online training

- B. network redundancy to ensure file access in branch offices
- C. firewall protection for storage-area networks (SANs)
- D. access to backup data

Correct Answer: D

QUESTION 5

What does an expansion slot in a workstation do?

- A. connects to the motherboard
- B. connects to the bus
- C. connects to the main computer assembly
- D. expands the memory of a workstation

Correct Answer: A

QUESTION 6

Which networking technology optimizes the processing of requests for and delivery of popular web and rich-media content files to sources that are closer to the user?

- A. wireless local-area network (WLAN)
- B. network management
- C. content networking
- D. Virtual Private Network (VPN)

Correct Answer: C

QUESTION 7

Select and Place:

Drag and Drop

Match each Internet Protocol (IP) telephony product or series to its description.

Product/Series	Description
(place here)	connects IP networks or legacy communication systems to the Public Switched Telephone Network (PSTN)
(place here)	provides standard call-processing services for Cisco IP Telephony client devices
(place here)	provides a flexible infrastructure for managing customer service
(place here)	Windows-based application for the personal computer (PC) that supports end-user client functions
(place here)	provides a complete IP telephony solution for midsize businesses and enterprise branch offices

Cisco SoftPhone Cisco CallManager Cisco IP Contact Center (IPCC)
 Cisco Analog Voice Gateways Cisco Integrated Communications System (ICS) 7750

Correct Answer:

Drag and Drop

Match each Internet Protocol (IP) telephony product or series to its description.

Product/Series	Description
Cisco Analog Voice Gateways	connects IP networks or legacy communication systems to the Public Switched Telephone Network (PSTN)
Cisco CallManager	provides standard call-processing services for Cisco IP Telephony client devices
Cisco IP Contact Center (IPCC)	provides a flexible infrastructure for managing customer service
Cisco SoftPhone	Windows-based application for the personal computer (PC) that supports end-user client functions
Cisco Integrated Communications System (ICS) 7750	provides a complete IP telephony solution for midsize businesses and enterprise branch offices

QUESTION 8

Which two Internet Protocol (IP) telephony devices are best categorized as infrastructure components? (Choose two.)

- A. IP telephones
- B. call management software
- C. Media Convergence Servers (MCSs)

D. voice gateways

Correct Answer: CD

QUESTION 9

Which two components does an Internet Protocol videoconferencing (IP/VC) system include? (Choose two.)

A. multipoint control unit (MCU)

B. network gateway

C. multicast access server

D. media control server

Correct Answer: AB

QUESTION 10

What feature of Cisco products is a benefit when introducing them into multi-vendor networks?

A. designs based on industry standards that promotes interoperability

B. maximum throughput and performance that reduces bottlenecks

C. proprietary software specifically focused on interoperability

D. reliable failover that promotes end-to-end communication

Correct Answer: A

QUESTION 11

What are five layers in the OSI model? (Choose five.)

A. gateway

B. physical

C. data link

D. transport

E. protocol

F. application

G. session

Correct Answer: BCDFG

QUESTION 12

In the model for Cisco AVVID, which component belongs in the Unified Control Plane layer?

- A. network clients such as Cisco IP telephones
- B. software needed to establish network provisioning
- C. hardware needed to build the network
- D. applications that organizations use to gain competitive advantage

Correct Answer: B

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