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Vendor: Microsoft

Exam Code: 70-671

Exam Name: Design and Providing MS Vol Licensing Solutions to Small and Med

Version: Demo

Total Questions: 19 Case Study/150

Case Study: 1

Adventure Works

Company Background

Corporate Information

Adventure Works is a school that offers literacy programs. Volunteers travel to local community centers and libraries to provide one-on-one tutoring and literacy-building activities. The school is an accredited educational institution. The school's main office is located in Miami. The school currently has 45 employees and 60 volunteers.

Existing Environment

Existing Licensing Solution

All existing software and hardware has been donated to the school.

Existing IT Environment

Adventure Works has a single IT administrator.

Each employee has a desktop. The desktops run different versions of Microsoft Windows and Microsoft Office.

The network does not contain any servers.

The employees use public e-mail services. No computers are available for student use.

Business Goals

Adventure Works has the following business goals:

Implement an internal e-mail solution

Provide redundancy in the event of server failure

Allow all employees to access a third-party application that requires Microsoft SQL Server

Standardize all desktop applications

Minimize licensing costs

Provide a security solution for protecting the perimeter network from external attacks.

Minimize the cost of troubleshooting desktops.

Question: 1

You need to identify the business goals that affect the school's choice of a licensing program. Which two business goals should you choose? (Each answer presents part of the solution. Choose two.)

- A. Minimize licensing costs
- B. Standardize all desktop applications
- C. Minimize the cost of troubleshooting desktops
- D. Provide a security solution for protecting the perimeter network from external attacks

Answer: A, B

Question: 2

You need to recommend a licensing program that allows Adventure Works to purchase licenses for Microsoft Forefront Security Suite. Which licensing program should you recommend?

- A. Open Value
- B. Open License
- C. Open Academic
- D. Open License for Charities

Answer: A

Question: 3

You need to identify a Microsoft server solution that meets all of the school's business goals. Which server solution should you recommend?

- A. Microsoft Small Business Server Standard license Microsoft Small Business Server CAL Suite
- B. Microsoft Small Business Server Premium license Microsoft Small Business Server CAL Suite for Premium
- C. Microsoft Essential Business Server Standard license Microsoft Essential Business Server CAL Suite
- D. Microsoft Essential Business Server Premium license Microsoft Essential Business Server CAL Suite for Premium

Answer: B

Question: 4

You need to recommend a Volume Licensing solution to support the third-party application that runs on SQL Server. Your solution must minimize costs. Which Volume Licensing solution should you recommend?

- A. Open Value
- B. Campus Agreement
- C. Services Provider License Agreement
- D. Independent Software Vendor (ISV) Royalty Licensing Program

Answer: D

Question: 5

You need to recommend a Microsoft product that meets the schools business goals for security. Which product should you recommend?

- A. Microsoft ISA Server
- B. Microsoft Forefront Client Security
- C. Microsoft Forefront Security for Exchange Server
- D. Microsoft System Center Data Protection Manager

Answer: A

Question: 6

You need to recommend a Volume Licensing solution that meets the school's business goals. Which solution should you recommend?

- A. Open Academic
- B. Open Value Subscription
- C. Open License for Charities
- D. Campus Agreement

Answer: A

Question: 7

Adventure Works wants to provide e-mail access to all volunteers in the next three years. You need to recommend a server solution for providing Web-based e-mail access to the volunteers. Which server solution should you recommend?

- A. Small Business Server Standard license
For employees, Essential Business Server CAL Suite For volunteers, Essential Business Server CAL Suite
- B. Small Business Server Premium license
For employees, Essential Business Server CAL Suite for Premium For volunteers, Essential Business Server CAL Suite.
- C. Essential Business Server Standard license
For employees, Essential Business Server CAL Suite For volunteers, Essential Business Server CAL Suite
- D. Essential Business Server Premium license
For employees, Essential Business Server CAL Suite for Premium For volunteers, Essential Business Server CAL Suite

Answer: D

Question: 8

From the following Volume Licensing solutions, choose one which supports the third-party application that runs on SQL Server; meanwhile and reduces costs to the least. So which Volume Licensing solution should you choose?

- A. You should choose open value
- B. You should choose Campus Agreement
- C. You should choose Services Provider License Agreement
- D. You should choose Independent Software Vendor (ISV) Royalty Licensing Program

Answer: D

Case Study: 2

Contoso, LTD.

Company Background

Contoso, LTD provides managed services to medium-sized companies.

Contoso has one office located in Seattle. The company has 100 full-time employees.

Existing Environment

Existing Licensing Solution

Contoso purchases OEM licenses for operating systems and uses an Open License agreement to purchase licenses for Microsoft Office.

Business Requirements

Planned Changes

Contoso expects to hire an additional 150 full-time employees this year.

The company hires additional temporary employees for large projects. The company leases desktops for each temporary employee. The desktops are returned at the end of the project.

In the next six months, Contoso plans to upgrade its servers from Windows Server 2003 to Windows Server 2008.

Contoso plans to add an additional physical server that runs Windows Server 2008 and Hyper-V. The new physical server will host four virtual instances. The four virtual instances will also run Windows Server 2008.

Problem Statements

Contoso has difficulty tracking license purchases because a new license authorization number is opened for each new purchase.

Business Goals

Contoso has the following business goals:

- Standardize the desktop applications across the organization
- Use single product key for the installation of desktop applications
- Allow internal users to access internal company documents by using a Web browser
- Allow all users to create forms by using Microsoft Office InfoPath
- Store all forms in a central repository.
- Minimize the upfront costs of upgrading software.

- Provide a flexible licensing strategy that supports the fluctuating number of employees.
- Put in place long-term budget planning, while maintaining access to the latest versions of Microsoft software.

Question: 1

You need to recommend a Microsoft product that provides a central repository for forms. Which product should you recommend?

- A. Microsoft Office InfoPath
- B. Microsoft Interop Forms Toolkit
- C. Microsoft Office SharePoint Server for Internet sites

Answer: A

Question: 2

You need to recommend a Volume Licensing program that meets the company's business goals. Which program should you recommend?

- A. Select License
- B. Open License
- C. Open Value Subscription
- D. Open Value Company-wide

Answer: C

Question: 3

Contoso is evaluating the Open License program. Which two business goals prevent you from recommending this program? (Each correct answer presents part of the solution. Choose two.)

- A. Minimize the upfront costs of upgrading software.
- B. Standardize the desktop applications across the organization.
- C. Use a single product key for the installation of desktop applications.
- D. Provide a flexible licensing strategy that supports the fluctuating number of employees.

Answer: A, D

Question: 4

You need to identify the Volume Licensing program that supports the company's projected growth. Which program should you choose?

- A. Select Plus
- B. Enterprise Subscription
- C. Enterprise Subscription Agreement
- D. Open Value Non-Companywide

Answer: C

Explanation:

250 full-time employees and flexible licensing strategy that supports the fluctuating number of employees!

Question: 5

You need to recommend a licensing solution for the planned deployment of Hyper-V. What is the least amount of required Windows licenses?

- A. One Windows Server 2008 R2 Standard license
- B. One Windows Server 2008 R2 Enterprise license
- C. Four Windows Server 2008 R2 Standard licenses
- D. Five Windows Server 2008 R2 Enterprise licenses

Answer: B

Question: 6

Contoso plans to open a new office in Europe. Contoso wants to purchase all licenses under a single agreement. You need to recommend the Volume Licensing program that supports decentralized purchasing for Contoso. Which program should you recommend?

- A. Select License
- B. Open Value Subscription
- C. Open Value Non-Company-wide
- D. Services Provider License Agreement

Answer: A

Question: 7

You need to identify the Microsoft product that provides Contoso with the best return on investment (ROI) under an Open Value agreement. Which Microsoft product should you choose?

- A. Office Starter
- B. Office Standard
- C. Office Professional

D. Office Professional Plus

Answer: D

Question: 8

You need to identify the Volume Licensing rights that meet the company's business goals for installing desktop applications. Which rights should you identify?

- A. Downgrade Rights
- B. Re-imaging Rights
- C. Work at Home Rights
- D. Cross-Language Rights

Answer: B

Question: 9

You need to identify the license terms that are associated with the company's Office Professional Plus volume licenses. Which document should you use?

- A. Product Use Rights (PUR)
- B. Certificate of Authenticity (COA)
- C. Microsoft Software License Terms (MSLT)
- D. Microsoft Volume Licensing Fulfillment User Guide

Answer: A

Question: 10

The company needs a Microsoft product that provides the best return on investment (ROI) under an Open Value agreement. Of the Microsoft products, which one should be used?

- A. Office Professional 2007
- B. Office Professional Plus 2007
- C. Office Small Business Edition 2007
- D. Office Basic 2007

Answer: B

Case Study: 3

Proseware, Inc

Company Background

Corporate Information

Proseware, Inc. manufactures medical equipment.

Physical Locations

Proseware has an office in Chicago. The Chicago office has 150 employees.

Existing Environment

Existing Licensing Solution

Proseware purchases Microsoft software licenses under OEM agreements and Open License agreements.

Existing IT Environment

Each employee has a dedicated desktop. The desktops run different run different versions of Microsoft Windows and different versions of Microsoft Office.

Business Requirements

Planned Changes

The company plans to implement Windows SharePoint Foundation.

During the next two years, the company plans to migrate to Windows 7.

Proseware has determined that retaining new version rights for server products is not necessary.

During the next three years, Proseware plans to make the following changes:

- Replace all desktops
- Upgrade e-mail services to the current version of Exchange Server
- Upgrade all servers to the current version of Windows Server

Problem Statements

The company's software purchases are unplanned and improperly documented.

Business Goals

Proseware has the following business goals:

- Own software licenses perpetually
- Standardize on the current version of desktop applications
- Reduce the upfront cost of upgrading desktop applications
- Allow flexibility to purchase new versions of server licenses, with or without Software Assurance
- Provide all employees access to Unified Messaging in Exchange Server
- Have easy access to verifiable license documentation

Question: 1

You need to identify a Volume Licensing program that offers discounted pricing for standardizing on a Microsoft Platform product. Which program should you recommend?

- A. Select License
- B. Open License
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: C

Question: 2

You need to recommend the licenses that will provide access to the company's SharePoint services. Which license should you recommend?

- A. SharePoint Server CAL
- B. SharePoint Server for Internet Sites Standard
- C. Windows Server User CAL
- D. Windows Server External Connector (EC)

Answer: C

Question: 3

Proseware is evaluating a Volume Licensing solution for Windows 7 without Software Assurance. You need to identify benefit of purchasing Windows 7 Professional under a Volume Licensing agreement that is unavailable through OEM licensing. Which Volume Licensing benefit should you identify?

- A. Downgrade rights
- B. New Version rights
- C. Reassignment rights
- D. Online license management

Answer: D

Question: 4

Which two licenses meet the company's business goals for Unified Messaging? (Each correct answer presents a part of the solution. Choose two.)

- A. Exchange Server Standard CAL
- B. Exchange Server Enterprise CAL
- C. Exchange Server External Connector license
- D. Windows Server External Connector license

Answer: A, B

Question: 5

Proseware expresses interest in purchasing Office with Software Assurance. You need to recommend the Volume Licensing program that allows for prorated annual pricing. Which program should you recommend?

- A. Select License
- B. Open License
- C. Open Value Subscription
- D. Open Value Company-wide

Answer: D

Question: 6

You need to recommend a Volume Licensing program that meets the company's business requirements for server licensing. Which program should you recommend?

- A. Open License
- B. Open Value Subscription
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: A

Question: 7

You need to recommend a Volume Licensing solution that meets the company's business goals for desktop applications and that minimizes costs. Which Volume Licensing solution should you recommend?

- A. Open License
- B. Open Value Subscription
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: C

Question: 8

Proseware plans to merge with a company named Contoso, Inc. Contoso is located in London. Contoso has 500 desktops. After that merger, which Volume Licensing program allows Proseware to meet its business goals for desktop applications?

- A. Enterprise Agreement
- B. Open Value Companywide
- C. Open Value Non-Companywide
- D. Select License with Software Assurance Membership

Answer: A

Question: 9

You need to recommend a purchasing option that minimizes the costs of desktop operating system software for the company's planned changes. What should you recommend?

- A. Windows 7 Professional OEM
- B. Windows 7 Professional under a Select License
- C. Windows 7 Professional under an Enterprise Agreement
- D. Windows 7 Professional Retail Product/Full Package Product (FPP)

Answer: A

Question: 10

Proseware hires a new IT Director. The IT Director needs access to the SQL Server product keys. Where should you direct the new IT Director to find the product keys?

- A. explore.ms
- B. LicenseWise
- C. Server media
- D. License Advisor

Answer: C

Question: 11

Proseware plans to merge with a company named Contoso, Inc. Contoso is located in London. Contoso has 500 desktops. After that merger, which Volume Licensing program allows Proseware to meet its business goals for desktop applications?

- A. Select Plus
- B. Open License
- C. Select License
- D. Enterprise Agreement

Answer: D

Question: 12

The company needs a purchasing option, which is used to cut down the costs of operating system software for the company's planned changes for desktops. Of the following options, which one should the company use?

- A. Windows Vista Business under an Enterprise Agreement
- B. Windows Vista Business Retail Product/Full Package Product (FPP)
- C. Windows Vista Business OEM
- D. Windows Vista Business under a Select License

Answer: C

Case Study: 4

Wide World Importers

Company Background

Corporate Information

Wide World Importers sells and exports products. The main office is located in Dublin and the main shipping office is located in Prague. The Dublin office has 110 employees and 10 desktops. One hundred of the employees are sales staff. The Prague office has 90 employees and 50 desktops. Sixty employees in the Prague office share twenty desktops. The other 30 employees have their own desktops. Each sales staff employee has a portable computer.

Existing Environment

Existing Licensing Solution

The company purchases all software pre-installed on new computers.

Existing IT Environment

The IT department in Prague is responsible for all technology choices and purchases all hardware.

The company uses the following software:

- Microsoft Windows 2000 Professional
- Microsoft Windows XP Professional
- Microsoft Windows Server 2008
- Microsoft Office Professional 2003

Business Requirements

Planned Changes

Wide World Importers plans to implement Remote Desktop Services for its sales staff. The sales staff will access Remote Desktop Services from their portable computers.

The company plans to open a new office in Rome. The Rome office will have 20 sales employees.

Business Goals

Wide World Importers has the following business goals:

- Standardize software
- Minimizes initial software costs
- Provide uninterrupted access to e-mail

- Reduce spam and increase the availability of e-mail services
- Provide all sales staff with training on the latest version of Office at a minimal cost
- Provide a licensing solution that is easy to manage
- Provide the sales staff with remote access to Office applications by using Terminal Services
- Deploy a database solution by using Microsoft SQL Server 2008

Question: 1

You need to recommend a licensing solution that meets the business goals of Wide World Importers. Which licensing solution should you recommend?

- A. Open Value Companywide
- B. Open Value Non-Companywide
- C. Original Equipment Manufacturer (OEM)
- D. Services Provider License Agreement (SPLA)

Answer: A

Question: 2

You need to plan for the company's future changes. Which statement identifies the company's expected future changes?

- A. Reduce the number of employees and reduce the number of computers
- B. Reduce the number of employees and increase the number of computers
- C. Increase the number of employees and reduce the number of computers
- D. Increase the number of employees and increase the number of computers

Answer: D

Question: 3

You need to identify the purchasing model used by Wide World Importers. Which purchasing model do they currently use?

- A. Centralized decision-making and centralized purchasing
- B. Centralized decision-making and decentralized purchasing
- C. Decentralized decision-making and centralized purchasing
- D. Decentralized decision-making and decentralized purchasing

Answer: A

Question: 4

Wide World Importers is evaluating licensing its software from a service provider that has a Microsoft Services Provider License Agreement (SPLA). You need to identify the business goal that prevents you from recommending this licensing solution. Which business goal prevents you from recommending SPLA?

- A. Standardize software
- B. Provide a licensing solution that is easy to manage
- C. Provide all sales staff with training on the latest version of Office at a minimal cost
- D. Provide the sales staff with remote access to Office applications by using Remote Desktop Services.

Answer: C

Explanation:

Identify the business goal that prevents!

Question: 5

You need to identify the company's current purchasing strategy for Microsoft software. Which of the following licensing solutions do they currently use?

- A. OEM
- B. Select Plus
- C. Open Value
- D. Retail Product/Full Package Product (FPP)

Answer: A

Question: 6

You need to identify the Software Assurance benefit that meets the business goals of Wide World Importers. Which Software Assurance benefit should you identify?

- A. eLearning
- B. Training Vouchers
- C. Home Use Program
- D. 24x7 Problem Resolution Support

Answer: A

Question: 7

You need to instruct Wide World Importers to activate their Software Assurance benefits. Which Web site should you instruct them to use?

- A. explore.ms
- B. Call Logging Tool
- C. Volume Licensing Service Center
- D. Microsoft Volume Licensing Home page

Answer: C

Question: 8

Wide World Importers purchases 10 new desktops. The operating system is pre-installed on the new desktops. You need to identify the grace period for attaching Software Assurance to the new licenses. What is the grace period?

- A. 30 days
- B. 45 days
- C. 60 days
- D. 90 days

Answer: D

Question: 9

Wide World Importers is evaluating a company-wide agreement. You need to identify a benefit of an Open Value Company-wide agreement for Wide World Importers. Which benefit should you identify?

- A. Non-perpetual licenses
- B. Two-year agreement term
- C. Platform discount for software purchases
- D. License purchases without Software Assurance

Answer: C

Question: 10

You need to recommend a Microsoft product to Wide World Importers that meets the company's business goals and projected growth. Which product should you recommend?

- A. Microsoft System Center Essentials

- B. Microsoft Small Business Server Standard
- C. Microsoft Small Business Server Premium
- D. Microsoft Essential Business Server Premium

Answer: D

Question: 11

You need to recommend a Microsoft product to Wide World Importers that meets the company's business goals. Which product should you recommend?

- A. Microsoft System Center Essentials
- B. Microsoft Small Business Server Standard
- C. Microsoft Small Business Server Premium
- D. Microsoft System Center Data Protection Manager

Answer: A

Question: 12

You need to recommend a licensing solution to Wide World Importers for the planned Remote Desktop Services deployment. Which licensing solution should you recommend?

- A. One Office volume license for each user.
- B. One Office volume license for each device.
- C. One Office OEM license for each device.
- D. One Office OEM license for each device and one Office OEM license for the Remote Desktop Server.

Answer: B

Question: 13

You need to recommend a licensing solution that meets the business goals of Wide World Importers. Which licensing solution should you recommend?

- A. Original Equipment Manufacturer (OEM)
- B. Services Provider License Agreement (SPLA)
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: C

Question: 14

The company purchases 10 new desktops. The operating system is pre-installed on the new desktops. According to the company requirement, you need to identify the grace period for attaching Software Assurance to the new licenses. What is the grace period?

- A. 15 days
- B. 30 days
- C. 45 days
- D. 75 days
- E. 90 days
- F. 120 days

Answer: E

Question: 15

You have to know the company's current purchasing strategy for Microsoft software. Of the following licensing solutions, which one is used by the company at present?

- A. Open Value is used by the company at present.
- B. Retail Product/Full Package Product (FPP) is used by the company at present.
- C. OEM is used by the company at present.
- D. Select Plus is used by the company at present.

Answer: C

Case Study: 5

Woodgrove Bank

Company Background

Corporate Information

Woodgrove Bank offers investment portfolios to small and medium businesses.

Physical Locations

Woodgrove Bank has a single office. The bank has 150 employees. Twenty-five of the employees work in the marketing department.

Existing Environment

Existing Licensing Solution

Woodgrove Bank acquires the licenses for its desktop operating systems through OEM and the licenses for Microsoft Office through a retail store.

Existing IT Environment

Woodgrove Bank has 50 desktops and 25 portable computers. The computers run different versions of Office.

The marketing department's employees share the portable computers.

Woodgrove Bank has one server that runs Microsoft Windows Small Business Server 2003 Standard.

Business Requirements

Planned Changes

Woodgrove Bank plans to hire 125 employees within the next year.

The bank will deploy a new server to host its Internet Web site.

The bank plans to deploy a new application that requires Microsoft Office Access to be installed on all desktops.

Problem Statements

Woodgrove Bank runs different versions of Office, which cause file compatibility problems.

Business Goals

Woodgrove Bank has the following business goals:

- Provide external users with access to the bank's Web site.
- Ensure that the marketing department employees are aware of the new features in Office
- Retain ownership of licenses for all products
- Allow for the deployment of desktops by using imaging software
- Standardize Office on all computers
- Ensure that Office can always be upgraded to the latest version at no additional cost
- Minimize initial costs

Question: 1

Based on the bank's expected growth, which Microsoft server product meets the business goals?

- A. Windows Web Server 2008
- B. Windows Server 2008 Standard Edition
- C. Windows Essential Business Server 2008
- D. Windows Small Business Server 2003 Premium

Answer: C

Question: 2

Woodgrove Bank is evaluating the purchase of Retail Product/Full Package Product (FPP). Which business goal does FPP meet?

- A. Minimize initial costs
- B. Retain ownership of licenses for all products
- C. Allow for the deployment of desktops by using imaging software
- D. Ensure that Office can always be upgraded to the latest version at no additional cost

Answer: B

Question: 3

How many licenses for Office does the bank currently need for its desktops and portable computers?

- A. 50
- B. 75
- C. 150
- D. 275

Answer: B

Question: 4

Of the options below, which Software Assurance benefit meets the bank's business goals?

- A. eLearning
- B. Training Vouchers
- C. Packaged Services
- D. TechNet Plus Subscription

Answer: A

Question: 5

Which version of Office meets the banks business goals for Office licenses?

- A. Office Basic
- B. Office Standard
- C. Office Small Business
- D. Office Professional Plus

Answer: D

Question: 6

Which two rights are available through the bank's current purchasing model? (Each correct answer presents part of the solution. Choose two.)

- A. Re-imaging rights
- B. New Version rights
- C. Reassignment rights for the applications
- D. Downgrade rights for the operating system

Answer: C, D

Question: 7

Which license meets the company's business goals for the new Web server?

- A. Windows Web Server
- B. Windows Server Standard
- C. Windows Server Enterprise
- D. Windows Server Datacenter

Answer: A

Question: 8

You need to recommend a licensing program for Office that meets the bank's business goals and planned changes. Which licensing program should you recommend?

- A. Open License
- B. Open Value Subscription
- C. Open Value Company-wide
- D. Open Value Non-company-wide

Answer: C

Question: 9

You need to recommend the volume license right that minimizes the costs for Office licenses when desktops are replaced. What should you recommend?

- A. Downgrade Rights
- B. Re-imaging Rights
- C. New Version Rights
- D. Reassignment Rights

Answer: D

Question: 10

The bank is considering the purchase of Retail Product/Full Package Product (FPP). Which business goal does FPP meet?

- A. Offer external users with access to the bank's Web site.
- B. Permit the deployment of desktops by using imaging software
- C. Keep ownership of licenses for all products
- D. Reduce initial costs to the least

E. Make sure that Office can always be upgraded to the latest version without additional cost

Answer: C

Question: 11

How many licenses for Office does the bank currently need for its desktops and portable computers?

- A. Currently the bank needs 75 licenses for Office.
- B. Currently the bank needs 50 licenses for Office.
- C. Currently the bank needs 275 licenses for Office.
- D. Currently the bank needs 150 licenses for Office.

Answer: A

Question: 12

In the options below, which version of Office meets the banks business goals for Office licenses?

- A. Office Professional Plus
- B. Office Basic
- C. Office Standard
- D. Office Small Business

Answer: A

Question: 13

On the basis of the bank's expected growth, which Microsoft server product meets the business goals?

- A. Windows Small Business Server 2003 Premium
- B. Windows Essential Business Server 2008
- C. Windows Web Server 2008
- D. Windows Server 2008 Standard Edition

Answer: B

Explanation:

The bank has 150 employees and plans to hire 125 employees!

Case Study: 6

Tailspin Toys

Company Background

Corporate Information

Tailspin Toys is a toy manufacturing company. The company has 150 employees. The number of employees in each department is shown in the following table.

Department	Number of employees
Sales	80
Production	60
Management	10

Physical Locations

Tailspin Toys main office is located in Auckland, New Zealand. The company has 10 stores and 2 factories that are located within the same territory.

Existing Environment

Existing Licensing Solution

Tailspin Toys purchases all Microsoft Office license, Windows Server licenses, and Windows Server CALs through different Open License agreements. All Windows operating system licenses are OEM. No software is currently covered by Software Assurance.

Existing IT Environment

The network contains 20 desktops and 80 portable computers. The portable computers are used by the sales staff. All desktops and portable computers run Windows XP Professional and Office Professional.

The main office has a server that runs Windows Server 2003 and Exchange Server 2003. Each factory has a server that runs Windows Server 2003.

Business Requirements

Planned Changes

Tailspin Toys plans to do the following:

- Deploy a Web Portal solution to allow for data collaboration
- Provide all sales staff with Windows Mobile smartphones so that they can access e-mail remotely
- Migrate to Window 7 as soon as possible

Problem Statements

Tailspin Toys considers the current purchasing process too complicated. Tailspin Toy is concerned about license compliance.

Business Goals

Tailspin Toys has the following business goals:

- Improve control of the licensing purchase process
- Ensure that the sales staff is able to run Office on their home computers
- Ensure that Tailspin Toys has access to the latest Microsoft software
- Minimize the costs of licensing and deploying software
- Minimize the costs of managing computers
- Minimize the initial licensing costs of Windows 7, Windows Mobile, and the Web portal
- Retain perpetual use rights for all products purchased

Question: 1

You need to identify the licensing program that meets Tailspin Toys business goals. Which licensing program should you choose?

- A. Select License
- B. Open License
- C. Open Value Subscription
- D. Open Value Company-wide

Answer: D

Question: 2

You need to identify a benefit of Software Assurance that allows Tailspin Toys to meet the business goals for its employees. Which Software Assurance benefit should you choose?

- A. eLearning
- B. Packaged Services
- C. Home Use Program
- D. TechNet Plus Subscription

Answer: C

Question: 3

Which two methods allow Tailspin Toys to meet its business goals for reducing initial software costs? (Each correct answer presents a complete solution. Choose two.)

- A. Upfront payments
- B. Spread payments
- C. Monthly payments
- D. Retail purchasing

Answer: B, C

Question: 4

You need to identify a product that allows Tailspin Toys to meet its business goals for desktop management. Which product should you choose?

- A. Microsoft Host Integration Server
- B. Microsoft Desktop Optimization Pack

- C. Microsoft System Center Virtual Machine Manager
- D. Microsoft Solution Accelerator for Business Desktop Deployment

Answer: B

Question: 5

You need to identify a Microsoft server product that allows Tailspin Toys to create its Web Portal solution. Which product should you choose?

- A. Microsoft Exchange Server
- B. Microsoft Office Groove Server
- C. Microsoft Office SharePoint Server
- D. Microsoft Internet Security and Acceleration (ISA) Server

Answer: C

Question: 6

You need to recommend a Web site that slows Tailspin Toys to activate its Software Assurance benefits. Which Web site should you recommend?

- A. explore.ms
- B. LicenseWise
- C. License Advisor
- D. Volume licensing Service Center

Answer: D

Question: 7

You need to identify the licensing strategy that allows Tailspin Toys to meet its business goals. Which type of server licensing should you choose?

- A. User CAL
- B. Device CAL
- C. Per Processor
- D. External Connector

Answer: A

Question: 8

You need to identify a Microsoft server product that allows Tailspin Toys to create its Web Portal solution. Which product should you choose?

- A. Microsoft Exchange Server
- B. Microsoft Groove Server
- C. Microsoft SharePoint Server
- D. Microsoft Forefront Threat Management Gateway

Answer: C

Question: 9

Which agreement is the most cost-effective option to meet the company's business goals?

- A. Open License
- B. Open Value Subscription
- C. Open Value Company-wide
- D. Services Provider License Agreement (SPLA)

Answer: C

Question: 10

You need to recommend a solution to replace the existing Web portal. Which licenses should you recommend?

- A. Microsoft Search Server, Microsoft SharePoint Server Enterprise CAL
- B. Microsoft SharePoint Server, Microsoft SharePoint Server Standard CAL
- C. Microsoft SharePoint Server, Windows Server External Connector (EC)
- D. Microsoft SharePoint Server for Internet Sites Standard, Windows Server External Connector (EC)

Answer: D

Case Study: 7

A. Datum Corporation

Company Background

Corporate Information

- A. Datum Corporation is a fast-growing consulting company,
- A. Datum owns the following interests in two affiliate companies:
 - 51 percent of Contoso, Ltd.
 - 100 percent of Fabrikam, Inc.

The number of employees for each company is shown in the following table.

Company	Employees
A. Datum	100
Contoso	20
Fabrikam	40

All three companies have a flexible work environment that allows employees to work home. The employees in all three companies share customers and collaborate on projects.

Existing Environment

Existing Licensing Solution

The two affiliate companies purchase their licenses separately from A. Datum, and often pay a higher price for their software. A. Datum approves all purchasing decisions.

Existing IT Environment

Employees of all three companies have their own desktops. The desktops run Windows XP Professional or Windows Vista Business, and various versions of Microsoft Office.

The company has five servers that run Windows Server 2003

The IT department upgrades software every two years.

Business Requirements

Planned Changes

Company growth is expected to increase both the amount of sales and the number of employees over the next three years.

A. Datum plans to implement Microsoft SharePoint Server so that employees can collaborate on projects.

All sales staff will receive a PDA so that they can access Exchange while they are out of the office.

Business Problem

The IT department has a limited training budget. As a result, the IT staff finds it difficult to maintain newly deployed software.

Business Goals

A. Datum has the following business goals:

- Allow all employees to access the resources on all servers.
- Upgrade the servers in all three companies to run the latest version of Windows Server.
- Standardize the desktop operating systems in all three companies.
- Standardize the desktop applications in all three companies.
- Implement the latest version of Microsoft Exchange Server in all three companies in the next six months.
- Ensure that all employees can use the current version of Outlook and Outlook Web Access.
- Provide remote access to Office applications by using Remote Desktop Services.
- Minimize initial licensing costs.
- Minimize total licensing costs.
- Minimize the costs of technical support.
- Spend the entire software budget each fiscal year.

Question: 1

You need to recommend an Exchange CAL to meet the company's business goals. Which type of CAL should you recommend?

- A. Exchange Server Standard User CAL
- B. Exchange Server Standard Device CAL
- C. Exchange Server Enterprise User CAL
- D. Exchange Server Enterprise Device CAL

Answer: A

Question: 2

The customer requests OEM licensing. Which business goal prevents you from recommending the OEM licensing option?

- A. Minimize initial licensing costs.
- B. Provide remote access to Office applications by using Remote Desktop Services.
- C. Upgrade the servers in all three companies to run the latest version of Windows Server.
- D. Ensure that all employees can use the current version of Outlook and Outlook Web Access.

Answer: B

Question: 3

You need to identify the appropriate Volume Licensing program for

A. Datum and its affiliates. Which Volume Licensing program should you recommend?

- A. Open License
- B. Open Value Company-wide
- C. Open Value Non-Company-wide
- D. Enterprise Agreement

Answer: B

Question: 4

You need to identify the appropriate payment option for the customer. Which payment option should you recommend?

- A. Leasing
- B. Upfront payment
- C. Spread payments
- D. Microsoft Financing

Answer: C

Question: 5

You are asked to choose a client access solution for the Windows Server 2008 environment to meet the business goals of the company. How many Windows Server 2008 CALs are required?

- A. 160 Windows Server 2008 R2 User CALs
- B. 800 Windows Server 2008 R2 User CALs
- C. 160 Windows Server 2008 R2 Device CALs
- D. 800 Windows Server 2008 R2 Device CALs

Answer: A

Question: 6

You need to identify the Software Assurance benefits that provide the best return on investment (ROI) for the IT department. Which benefit should you choose?

- A. eLearning
- B. Home Use Program
- C. Training Vouchers
- D. Desktop Deployment Planning Services

Answer: C

Question: 7

You need to provide the company with access to download Microsoft Office. Your recommendation must comply with the company's volume license agreement. What should you instruct the company to access?

- A. explore.ms
- B. LicenseWise
- C. License Advisor
- D. Volume Licensing Service Center

Answer: D

Question: 8

You need to identify the purchasing model that A . Datum and its affiliated companies currently use. Which purchasing model do they currently use?

- A. Centralized decision-making and centralized purchasing

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