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Vendor:Cisco

Exam Code:700-038

Exam Name:Advanced Collaboration Architecture
Field Engineer Exam

Version:Demo

QUESTION 1

The Architecture Development Method (ADM) consists of several phases. Which two phases are correctly mapped to their activities? (Choose two.)

- A. Phase F: Analyze cost benefits, and risk, then develop a detailed implementation and migration plan.
- B. Phase E: Set the scope, constraints, and expectations for The Open Group Architecture Framework (TOGAF) project
- C. Phase D: Develop architectures at three levels.
- D. Phase C: Define the business architecture.
- E. Phase B: Create the information systems architecture with applications and data.

Correct Answer: AC

QUESTION 2

Which two options are examples of partner services that involve addressing the culture of an organization so that collaboration applications are adopted more readily? (Choose two.)

- A. analysis of communication process workshops
- B. application-readiness assessment
- C. internal marketing
- D. end-user education and training
- E. development of collaboration maps

Correct Answer: CD

QUESTION 3

Which two options are characteristics of Cisco collaboration cloud-based solutions? (Choose two.)

- A. private cloud collaboration solution
- B. data center interconnected solution
- C. hosted collaboration solution partner cloud
- D. security intelligence operations

E. integrated computed stacks

Correct Answer: AC

QUESTION 4

How can the Cisco collaboration services layer of Cisco Collaboration Architecture help managers to measure KPIs?

A. The Cisco collaboration services layer is a standalone element of Cisco Collaboration Architecture and delivers services that directly improve business KPIs

B. Cisco collaboration services and infrastructure layers compose Cisco Collaboration Architecture that improves technical KPIs.

C. The Cisco collaboration services layer delivers additional performance information to demonstrate increased business performance.

D. Conferencing, IP communications, telepresence, and other Cisco collaboration services deliver additional information to show the increased business performance.

Correct Answer: C

QUESTION 5

Which option represents a megatrend in the marketplace that has impacted collaboration?

A. dispersed workforces

B. virtualization of the workplace

C. device flexibility

D. expertise on demand

Correct Answer: B

QUESTION 6

Which activity belongs to mapping business requirements to Cisco Collaboration Architecture?

A. developing the high-level and detailed customer designs

B. applying the requirement to the Cisco architecture reference model

C. identifying items from the architecture that would be used, such as switches and routers

D. building the customer design

Correct Answer: A

QUESTION 7

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choose two)

- A. They need to know how the collaboration architecture will help achieve their strategic goals.
- B. They need detailed information about the different layers of the future collaboration architecture.
- C. They need to understand the applications and services that you have embedded in your architectural design.
- D. They need information on how collaboration architecture will be deployed and serviced.
- E. They need to know how the collaboration architecture will provide benefits and support their operational business.

Correct Answer: AE

QUESTION 8

Which two options are correct statements about the corporate value chain? (Choose two)

- A. The corporate value chain helps identify relevant departments but does not provide a link to the associated executives.
- B. The corporate value chain is a straight map to identify stakeholders within the customer's organization.
- C. The corporate value chain shows hierarchies or reporting lines that help identify whom to approach outside of the IT department.
- D. The corporate value chain is an organization chart that helps identify different departments and business process owners
- E. The corporate value chain and core processes help map the relevant departments to the customer's organizational chart.

Correct Answer: BC

QUESTION 9

Which option is a next-generation agent and supervisor desktop that offers a user-centric design to enhance customer care satisfaction along with a collaborative experience?

- A. Cisco WebEx
- B. Cisco SocialMiner
- C. Cisco Finesse
- D. Cisco Jabber

Correct Answer: C

QUESTION 10

Which two options are business requirements in the public sector vertical market? (Choose two.)

- A. creating rich opportunities for effective collaboration and learning
- B. transforming customer experience
- C. increasing employee productivity
- D. supporting mobile environment
- E. increasing revenue

Correct Answer: AD

QUESTION 11

Which two options are typically included in a Cisco Collaboration Architecture services proposal? (Choose two.)

- A. medianet-readiness assessment services
- B. compliance strategy consulting services
- C. collaboration dashboard services
- D. Network security readiness assessment
- E. end-user documentation services

Correct Answer: AD

QUESTION 12

Which option represents an organizational change objection?

- A. A migration is impossible without high costs or operational fallout.
- B. We are expanding and acquiring new business. This is the wrong time to switch to collaboration.
- C. How can a collaboration architecture help reduce our operating expenses?
- D. How can we justify the fact that it is far more expensive than upgrading our existing solution?

Correct Answer: B

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