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**Vendor:**Cisco

**Exam Code:**700-802

**Exam Name:**Cisco IoT Manufacturing Account

**Version:**Demo

**QUESTION 1**

Which option is an important benefit of converged network platforms that enables other benefits?

- A. increased productivity
- B. real-time visibility
- C. reduced downtime
- D. safer environment

Correct Answer: B

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**QUESTION 2**

In which two ways can you start conversations with Plant Engineering Managers? (Choose two.)

- A. Talk about real-time mobile diagnostics.
- B. Talk about the percent of energy coverage.
- C. Talk about extending wireless to production use cases.
- D. Talk about thwarting attacks and security breaches.

Correct Answer: AC

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**QUESTION 3**

What does Cisco Connected Factory Security primarily help customers to do?

- A. Make money.
- B. Save money.
- C. Be safer.
- D. Budget money.

Correct Answer: C

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**QUESTION 4**

Which four options are overarching categories of physical hardware within the product structure? (Choose four.)

- A. plant routing
- B. JouleX

- C. field network
- D. plant switching
- E. IP cameras
- F. connected safety and security

Correct Answer: ACDE

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#### **QUESTION 5**

Which four important elements does the converged plant-wide Ethernet through Cisco Connected Factory Automation solution deliver to the plant floor? (Choose four.)

- A. animation
- B. visibility
- C. guidance
- D. flexibility
- E. scalability
- F. security

Correct Answer: BDEF

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#### **QUESTION 6**

What is the TAM for the manufacturing vertical?

- A. \$15 billion
- B. \$3.2 billion
- C. \$28 billion
- D. \$200 million
- E. \$422 million

Correct Answer: B

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#### **QUESTION 7**

Which two things does Cisco Connected Factory Automation primarily help customers to do? (Choose two.)

- A. Budget money

- B. Be safer
- C. Make money
- D. Save money

Correct Answer: CD

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#### **QUESTION 8**

In which two ways can you start conversations with Facilities Managers? (Choose two.)

- A. Talk about percent of energy coverage.
- B. Talk about reducing energy usage and peak charges.
- C. Talk about reducing downtime.
- D. Talk about thwarting attacks and security breaches.

Correct Answer: AB

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#### **QUESTION 9**

In which manufacturing business domains are Connected Factory solutions implemented?

- A. cell/area zone, factory zone, machine zone
- B. cell/area zone, plant, demilitarized zone, enterprise zone
- C. plant, jump zone, demilitarized zone
- D. plant, jump zone, demilitarized zone, danger zone

Correct Answer: B

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#### **QUESTION 10**

Which three challenges did the company face in the motorcycle manufacturer case study? (Choose three.)

- A. deploy wireless for instant visibility
- B. accelerate new product introduction
- C. implement flexible manufacturing
- D. reduce plant downtime
- E. reduce product theft

Correct Answer: ABC

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**QUESTION 11**

Which two outcomes are realized with Cisco Connected Factory Energy Management? (Choose two.)

- A. granular real-time visibility on energy usage
- B. reduced downtime
- C. reduced energy usage
- D. increased productivity

Correct Answer: AC

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**QUESTION 12**

Which four outcomes does Factory Automation bring to manufacturing customers? (Choose four.)

- A. 20% reduction in loss and scrap
- B. predictive analytics for maintenance and operations increasing uptime
- C. 75% decrease in downtime
- D. lower factory installation costs
- E. real-time visibility into production data
- F. rapid fault isolation and troubleshooting

Correct Answer: BDEF

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