

100% Money Back
Guarantee

Vendor:SAP

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Exam Name:SAP Certified Application Associate -
SAP S/4HANA Sales 2021 Upskilling

Version:Demo

QUESTION 1

What can you do with the help of the Manage Billing Documents app? During an ATP check for a sales order item. Choose Two correct answers.

- A. Cancel billing documents
- B. Post billing documents
- C. Approve billing documents
- D. Block billing documents

Correct Answer: AB

QUESTION 2

You need to generate a list of conditions for analysis in a standard SAPS/4HANAsystem. Which activity does SAP recommend? Choose the correct answer.

- A. Create table joins with underlying tables.
- B. Extract condition records and use a tabulation tool.
- C. Create an ABAP report.
- D. Create a pricing report.

Correct Answer: D

QUESTION 3

What do you need to consider when you create a condition record for pricing? Choose the correct answer.

- A. You have to set a time frame for each condition record.
- B. You can create condition records for header conditions.
- C. You can create condition records for condition types that are selected as manual in the pricing procedure.
- D. You have a limit of scale levels for each condition record.

Correct Answer: A

QUESTION 4

What information is available only in the delivery header? Choose the correct answer.

- A. Texts

- B. Shipping point
- C. Status information
- D. Picking information

Correct Answer: A

QUESTION 5

To what do you assign a material exclusion procedure? Choose the correct answer.

- A. Sales itemcategory
- B. Schedule line category
- C. Sales document type
- D. Copy control for sales documents

Correct Answer: C

QUESTION 6

You must ensure that a bill of material will explode to generate sub-items in sales order. What controls this functionality? Choose the correct answer.

- A. The item category group of the material master in the sub-item
- B. The item usage during the item category determination of each sub-item
- C. The item type in the item category of the main item
- D. The structure scope in the item category of the main item

Correct Answer: D

QUESTION 7

What is a prerequisite for delivery-related billing? Choose the correct answer.

- A. You need a delivery for which the invoicing date was posted.
- B. You need a delivery item category that is configured to be billing relevant.
- C. You need a delivery for which goods issue was posted.
- D. You need a delivery type that is configured for delivery-related billing.

Correct Answer: B

QUESTION 8

What can you trigger in the customizing of schedule line categories? Choose Two correct answers.

- A. Creation of a purchase requisition
- B. Transfer of requirements
- C. Proposal of the delivery date
- D. Immediate creation of the delivery

Correct Answer: AB

QUESTION 9

Which organizational unit is defined as a physical location that processes and monitors outbound deliveries and goods issues? Choose the correct answer.

- A. Plant
- B. Shipping point
- C. Loading point
- D. Storage location

Correct Answer: B

QUESTION 10

Your project requires material determination in a sales order if the ordered material is NOT available. How do you achieve this? Choose the correct answer.

- A. Set up a material determination record with a suitable substitution reason.
- B. Deactivate the material availability check and use material determination.
- C. Set up the access sequence to perform a quantity check for the material.
- D. Set up an availability check in the material determination record.

Correct Answer: A

QUESTION 11

A customer orders five different materials. Because these materials are available at different dates and times, the customer agrees to partial deliveries where necessary. However, they want to minimize the number of partial deliveries. What should you do to enable partial deliveries for the order, while ensuring as few deliveries as possible? Choose the

correct answer.

- A. Set the delivery block until all items are fully confirmed.
- B. Set complete delivery required in the order header.
- C. Set multiple part al deliveries to be allowed for each order item.
- D. Set complete delivery required for each order item.

Correct Answer: C

QUESTION 12

In a delivery-related billing process, how can you force an automatic new price determination during billing document creation? Choose the correct answer.

- A. Select a pricing-relevant billingdocument type.
- B. Select a relevant pricing type in copying control at header level.
- C. Select a relevant pricing type in copying control at item level.
- D. Select a pricing-relevant billing item category.

Correct Answer: C