

100% Money Back
Guarantee

Vendor:NCMA

Exam Code:CPCM

Exam Name:Certified Professional Contracts
Manager(CPCM)

Version:Demo

QUESTION 1

Which of the following is NOT the risk analysis factor from the buyer's perspective?

- A. Contract delivery schedule
- B. Seller offers the lowest price technically acceptable
- C. Contract performance period
- D. Changing contract requirement

Correct Answer: B

QUESTION 2

The criteria concerning the sources themselves, as entities are called:

- A. Decision making criteria
- B. Attributed criteria
- C. Management criteria
- D. Technical criteria

Correct Answer: C

QUESTION 3

Prepare facility, use an agenda, document the agreement or know when to walk away are all activities of which phase of Contract Negotiation process?

- A. Conducting
- B. Documenting
- C. Marketing
- D. Walkthroughs

Correct Answer: A

QUESTION 4

What provide project offices with an effective way to create and distribute reports will increase their willingness to communicate real-time project status both internally and with customers?

- A. Wall Chart
- B. Logistics
- C. Standards
- D. Flow Chart

Correct Answer: A

QUESTION 5

Identifying and analyzing requirements should follow:

- A. systematic procedure
- B. statement of work
- C. procurement management plan
- D. contract terms and conditions

Correct Answer: A

QUESTION 6

Used without normal termination procedures, no-cost settlement can be considered when:

- A. the seller has indicated it will accept it
- B. no buyer property was furnished under the contract
- C. the product or service can be readily obtained elsewhere
- D. All of the above

Correct Answer: D

QUESTION 7

Procurement planning, solicitation planning, and source selection are all phases of Garrett's contract management model for:

- A. Sellers

- B. Buyers
- C. Vendors
- D. Project Resource

Correct Answer: B

QUESTION 8

Which of the following is NOT the risk analysis factor from the seller's perspective?

- A. Buyer commitment
- B. Contract timetable
- C. Contract duration
- D. promote seller's strategic direction

Correct Answer: D

QUESTION 9

Which three types of evaluation standards express values?

- A. absolute, minimum and relative
- B. absolute, maximum and relative
- C. risk, minimum and relative
- D. absolute, maximum and productivity

Correct Answer: A

QUESTION 10

A legal connection or relationship that exists between the contracting parties is known as:

- A. Contract plaintiff
- B. Contract privity
- C. Bilateral Contract
- D. Civil contract

Correct Answer: B

QUESTION 11

Which of the following shows the designated performance area in the subjectively-based and evaluated incentives?

- A. Award fees
- B. Other special incentives
- C. Both A and B
- D. Neither A nor B

Correct Answer: C

QUESTION 12

The uniform commercial code is a clear, precise document that uniformly and specifically governs all commercial transactions throughout the United States, it is a:

- A. Misconception
- B. Reality
- C. Hypothesis
- D. Practice

Correct Answer: A