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Vendor:HP

Exam Code:HPE2-E68

Exam Name:Introduction to Selling HPE Solutions

Version:Demo

QUESTION 1

A customer needs a storage solution that will store structured data for database servers. Which type of storage is best suited for this scenario?

- A. EFS.
- B. file.
- C. object.
- D. block.

Correct Answer: B

QUESTION 2

A customer needs a shared storage solution for files, documents, and other unstructured data. The customer would like to avoid the complexity of a dedicated storage network. Which storage architecture best meets these needs?

- A. NAS.
- B. iSCSI.
- C. DAS.
- D. SAN.

Correct Answer: B

QUESTION 3

Which HPE solutions feature SDS? (Select two.)

- A. HPE Hyper Converged 250.
- B. HPE 3FAR StoreServ 8200.
- C. HPE MSA 2042.
- D. HPE StoreVirtual VSA.
- E. HPED6000.

Correct Answer: CD

QUESTION 4

A mid-sized business customer wants a traditional disk-based storage solution that provides primary storage for Hyper-

V and SQL workloads. Which HPE product should you recommend?

- A. HPE StoreVrtual VSA.
- B. HPE StoreEver LTO.
- C. HPE StoreEasy 3000.
- D. HPE StoreOnce 6600

Correct Answer: A

QUESTION 5

You are proposing a Fibre Channel storage solution to a customer. What should you include in the proposal to allow servers to connect to the solution?

- A. virtual Fibre Channel router software.
- B. Fibre Channel host bus adapters (HBAs).
- C. iSCSI adapter.
- D. Ethernet NICs that support fiber optic SFP+ transceivers.

Correct Answer: D

QUESTION 6

An SMB customer wants to purchase a tower server for each remote office in the company. Which server model meets this requirement?

- A. HPE ProLiant BL660c
- B. HPE ProLiant ML 110
- C. HPE ProLiant SL4540
- D. HPE ProLiant DL 180

Correct Answer: C

QUESTION 7

How can HPE ProLiant servers help customers to reduce IT costs?

- A. by providing up to 3 times more compute capacity than competitive systems.
- B. by including a built-in HPE proprietary virtualization layer that enables customers to virtualize more quickly.
- C. by supporting cartridges optimized for different workloads that customers can easily replace if their needs change.

D. by providing an out-of-the-box Software as a Service (SaaS) service portal.

Correct Answer: A

QUESTION 8

What is a major factor in influencing many small to medium businesses to require wireless network solutions?

- A. the growing BYOD movement.
- B. the need to increase connection speed.
- C. the need to support legacy devices.
- D. the need for greater security.

Correct Answer: A

QUESTION 9

What is a feature of fully managed HPE OfficeConnect Switches?

- A. They support backplane stacking, so one switch can manage the entire stack.
- B. They allow full control over all ports and offer multiple configuration options.
- C. They can be managed by either Aruba Central or Airwave.
- D. Any one device can manage all others through SNMP management features.

Correct Answer: C

QUESTION 10

Which HPE tool provides a console for patching and maintaining the firmware and drivers on multiple HPE servers?

- A. Insight Inline.
- B. Smart Update Manager.
- C. iLO RESTful API.
- D. HPE iLO.

Correct Answer: C

QUESTION 11

What is one benefit of HPE OneView?

- A. unified management of user and device network access regardless of the connection type.
- B. unified platform for the delivery of software as a service (SaaS) applications to employee workstations.
- C. marketplace portal for line of business (LOB) users to self provision services.
- D. automation of server maintenance tasks such as system software updates.

Correct Answer: A

QUESTION 12

An SMB customer wants a storage appliance that provides a highly available backup architecture. Which HPE product line should you recommend?

- A. HPE StoreVirtual
- B. HPE StoreEasy
- C. HPE StoreServ
- D. HPE StoreOnce

Correct Answer: A