Vendor: Microsoft

Exam Code:MB2-707

Exam Name: Microsoft Dynamics CRM Customization and Configuration

Version: Demo

QUESTION 1

You import a managed solution that modifies the account entity. You then import an unmanaged solution that also modifies the account entity. What is true about this scenario?

A. The modifications from the unmanaged solution will overwrite the modifications from the managed solution.

B. The modifications from both the managed solution and the unmanaged solution will be merged together.

C. The modifications from the unmanaged solution will not appear,

D. The modifications from the managed solution will not appear.

Correct Answer: A

Ref:https://msdn.microsoft.com/en-gb/library/gg334576.aspx#BKMK_UnmanagedandManagedSolutions

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QUESTION 2

You create a custom entity named Ocean. It has the plural name of Oceans.

What are three system views for this custom entity? Each correct answer presents a complete solution. Choose three.

A. Ocean Lookup View

B. Ocean Advanced Find View

C. Ocean Associated View

D. My inactive Oceans

E. My active Oceans

Correct Answer: ABC

Ref:https://www.microsoft.com/en-US/dynamics/crm-customer-center/create- a-new-entity.aspx

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QUESTION 3

A user from the sales team is transitioning into the service department. The user has both Sales Representative and Customer Service Representative security roles.

The user\\'s default pane and default dashboard need to be set.

What should you do?

A. Change the user\\'s Business Unit to Customer Service, and then have the user set the default pane and dashboard in the user options.

B. Locate the user\\'s desired pane and dashboard in the Default Solution components, and set it as the default.

C. Recommend that the user set the default pane in the user options, open the desired dashboard, and set the dashboard as the default

D. Locate the user\\'s desired dashboard, and enable security roles for it. Assign the Sales Representative role to the dashboard.

Correct Answer: A

QUESTION 4

A System View\\'s email address is truncated. You need to resolve this issue by editing the view. What should you do?

A. Select Configure Columns. In the columns list change Increase the Width of the Email Address field.

B. Remove the Email Address field. Use Add Columns to add the column back to the view. Enter the column width at the prompt,

C. Select the Email Address field. Click and drag the right edge of the column to resize it to the desired width.

D. Select the Email Address field. Click Change Properties, and select a new width for the column.

Correct Answer: D

Ref:https://technet.microsoft.com/en- us/library/dn509578.aspx#BKMK_ChangeColumnWidth

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QUESTION 5

You are creating a new business process flow for a custom Event entity.

You create the new process and select business process flow from the Category list but you cannot find the Event entity in the Entity list.

What should you do?

A. Activate the new business process flow to refresh the Entity list

B. Save the new business process flow to refresh the Entity list.

C. Configure the entity to display in the Settings area, and then publish it

D. Configure the entity to enable business process flows, and then publish it

Correct Answer: D

QUESTION 6

In Microsoft Dynamics CRM, you create a custom Event entity tor storing events and a custom Event Type entity for storing possible Event Types for events.

You want to store one or more of these Event Types in an Event.

What should you create?

A. a native N:N relationship between Event and Event Type

B. a Lookup attribute in the Event entity

C. a Multiple Lines of Text attribute in the Event entity

D. an Option Set attribute in the Event entity

Correct Answer: B

QUESTION 7

You create a new custom entity named Equipment which you use for tracking equipment owned by your Accounts. You want to create a one-to-many relationship between Account and Equipment. What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

A. From the Equipment entity, create a new 1:N relationship where the Primary Entity is the Equipment and the Related Entity is the Account.

B. While customizing the Account form, create a sub-grid, and specify the Equipment as the related record.

C. From the Account entity, create a new 1:N relationship where the Primary Entity is the Account and the Related Entity is the Equipment.

D. While customizing the Equipment form, create a new Lookup field, and specify the Target Record Type of Account.

Correct Answer: CD

Ref:https://technet.microsoft.com/en- us/library/dn531171.aspx#BKMK_CreateEditN1Relationships

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QUESTION 8

When the annual revenue on an account reaches more than $5 million, you want the category on the account to change to Preferred customer.

You need to create a business rule to achieve this goal.

Which two actions should you perform? Each correct answer presents part of the solution.

Choose two.

A. Create a condition where Annual Revenue is greater than value: 5,000,000.

B. Add a step to update the record with the category of Preferred Customer.

C. Create a scope where Annual Revenue is greater than 5,000,000.

D. Create an action to set the category to Preferred Customer.

Correct Answer: AD

QUESTION 9

You are configuring two business process flows for a custom work order entity.

In the business process flow for the sales team, you need to prevent a user from moving on to the next stage without selecting a value from the work order type option set. In the business process flow of the service team, the work order type

field is optional and needs to allow the user to move on to the next stage.

What should you do?

A. Make the work order type option set read-only on the entity form.

B. Make the work order type option set required on the business process flow for the sales team.

C. Make the work order type field a global option set and use it in the business process flow.

D. Make the work order type option set required on the entity form.

Correct Answer: B

Explanation: Ref:http://www.fmtconsultants.com/2014/10/a-quick-introduction-to-business- process-flows-in-microsoft-dynamics-crm-2013/ https://technet.microsoft.com/en-us/library/dn531164.aspx#BKMK_MultipleBPF

QUESTION 10

You are consulting for a company that needs a new system chart for their Account entity.

Which three locations in Microsoft Dynamics CRM can this chart be consumed? Each correct answer presents part of the solution. Choose three.

A. In the navigation pane

B. In the ribbon bar

C. In a dashboard

D. In the chart pane alongside a view

E. In a main form

Correct Answer: CDE

Ref:http://crmbook.powerobjects.com/basics/analytics/dashboards/ http://crmbook.powerobjects.com/system-administration/customization/charts-dashboards/ https://community.dynamics.com/crm/b/crmtipstricksnewstomaster/archive/2014/05/21/dyn amics-crm-quick-tip-embed-charts-into-forms

QUESTION 11

You are creating a custom entity.

Which two Primary Field properties can be changed when the entity is created? Each correct answer presents a complete solution. Choose two,

A. Maximum Length

B. Schema Prefix

C. Field Requirement

D. Data Type

Correct Answer: AC

QUESTION 12

You are creating a security role in Microsoft Dynamics CRM.

You want users with the role to be able to add notes to cases.

Which two privileges should you add to the role? Each correct answer presents part of the solution. Choose two.

A. Append privilege on cases

B. Append privilege on notes

C. Append To privilege on cases

D. Append To privilege on notes

Correct Answer: BC

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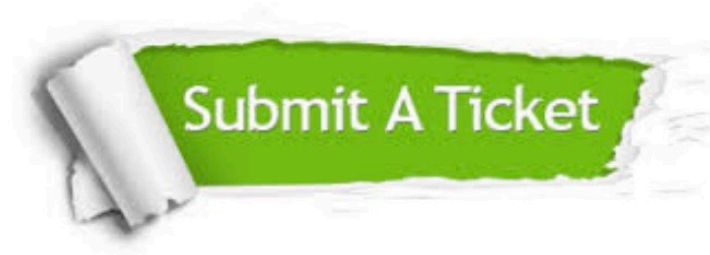
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