Vendor: Microsoft

Exam Code:MB6-892

Exam Name: Microsoft Dynamics AX Distribution and Trade

Version: Demo

QUESTION 1

Which three types of transactions can you configure on the Default order settings form? Each correct answer presents part of the solution.

A. Quality order

B. Purchase order

C. Sales order

D. Inventory

E. Quarantine order

Correct Answer: BCD

QUESTION 2

You plan to create a sales order for an item.

Currently, you do not have the item on hand, but you have a purchase order for the item.

You need to ensure that the item can be reserved against the purchase order.

What should you do?

A. From the Accounts payable parameters form, set Reservation to Automatic.

B. From the Inventory and warehouse management parameters form, select Reserve items automatically.

C. From the Accounts receivable parameters form, set Reservation to Automatic.

D. From the Inventory and warehouse management parameters form, select Reserve ordered items.

Correct Answer: D

QUESTION 3

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

A. Convert the prospect to a customer, and then confirm the sales quotation.

B. Cancel the sales quotation, and then enter a new sales order.

C. Confirm the sales quotation, and then enter a new sales order.

D. Confirm the sales quotation, convert the prospect to a customer, and then enter a new sales order.

Correct Answer: D

QUESTION 4

You are an accounts payable coordinator.

You want to track the fees paid on transport for various items purchased from a vendor. What should you do?

A. Create item charges groups.

B. Create delivery charges groups.

C. Create charge codes.

D. Create vendor charges groups.

Correct Answer: C

QUESTION 5

You are the accounts payable manager for your company. You and the vendor agree that defective items will be returned with a reference to the original purchase order.

You need to create a vendor credit note.

What are three methods that can be used? Each correct answer presents part of the solution.

A. Copy the original purchase invoice.

B. Createa purchase order with the purchase type blanket order.

C. Create a purchase order with the purchase type journal.

D. Create a purchase order with the purchase type returned order.

E. Create a purchase order line for a negative quantity.

Correct Answer: CDE

QUESTION 6

You are creating a new product master.

Which three steps should you complete on the product master before using the product on sales orders and purchase orders? Each correct answer presents part of the solution.

A. Create product attributes in one or more legal entities.

B. Create product dimension values.

C. Create product variants.

D. Release the products and variants to one or more legal entities.

E. Create product dimension groups.

Correct Answer: BDE

QUESTION 7

You are the purchasing agent for your company. You create a request for quotation (RFQ) and send it to vendors.

You need to categorize the responses you receive from the vendors.

What should you set up?

A. Purchase agreement classification

B. Results view

C. Reason codes

D. Vendor reply status

Correct Answer: D

QUESTION 8

You send a sales quotation to a customer named Contoso, Ltd.

You have another customer named Lit ware, Inc.

Lit ware has a trade agreement in place, which includes two of the items in the sales quotation that was sent to Contoso.

You plan to copy the sales quotation to create a sales quotation for Lit ware.

You need to ensure that the sales quotation for Lit ware adheres to the trade agreement you have with Lit ware.

Which option should you select in the copy quotation function?

A. Copy precisely

B. Recalculate price

C. Copy charges

D. Delete quotation lines

Correct Answer: D

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

A. Convert the prospect to a customer, and then confirm the sales quotation. B. Cancel the sales quotation, and then enter a new sales order. C. Confirm the sales quotation, and then enter a new sales order. D. Confirm the sales quotation,

convert the prospect to a customer, and then enter a new sales order.

Answer: D

A prospect is a temporary contact that is created by sales representative.

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QUESTION 9

You are working with a vendor who supplies you with apparel and sporting good products. You are negotiating a new purchase agreement with the vendor.

The agreement terms you have arranged with the vendor are for a 3 percent discount on all of the sporting good products when the order volume over the next month is at least 50,000 USD.

Which commitment type should you use?

A. product quantity

B. product value

C. product category value

D. value

Correct Answer: C

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QUESTION 10

You are training a new employee. They need to know the items that are required for posting an invoice register. What are the two required items? Each correct answer presents part of the solution.

A. Number allocation at posting

B. Vendor account number

C. Transaction text

D. Vendor invoice number

Correct Answer: BD

QUESTION 11

You are an accounts receivable manager.

Your company wants its top 10 customers in August to receive a best-selling product at a reduced price.

You need to establish a price.

Which two actions should you perform to configure Microsoft Dynamics AX Distribution and Trade for this task? Each correct answer presents part of the solution.

A. Set up the item sales price in the released product table.

B. Set up a Customer group for the 10 customers to be assigned to.

C. Set up a price/discount journal.

D. Set up a Price/Discount group for the 10 customers.

Correct Answer: CD

QUESTION 12

You receive a faulty item from a vendor. You need to create a vendor return. What should you create?

A. A copy of the purchase order

B. A free text invoice

C. A credit note from a production order

D. A copy of the invoice journal that includes the invoice

Correct Answer: A

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