

100% Money Back
Guarantee

Vendor:Nutanix

Exam Code:NCSR-LEVEL-2

Exam Name:Nutanix Certified Sales Representative
(NCSR): Level 2

Version:Demo

QUESTION 1

What provides free access to an environment with several clusters capable of showcasing various hypervisors, Prism interfaces, and hardware platforms?

- A. X-Ray
- B. Nutanix Cloud Management Platform
- C. demo.nutanix.com
- D. Nutanix Cluster check

Correct Answer: C

QUESTION 2

An existing customer requires Nutanix support for both hardware and software. What is the appropriate solution to highlight with the customer?

- A. Lenovo HX
- B. DellEMC XC core
- C. Nutanix NX
- D. Nutanix software

Correct Answer: C

QUESTION 3

A customer is considering moving from ESXi to AHV. What key benefit of AHV should drive this decision?

- A. Virtualize servers
- B. Reduce recovery time objective
- C. True single-pane management
- D. High availability

Correct Answer: C

QUESTION 4

What enables customers to experience the Nutanix Enterprise CloudPlatform at no cost?

- A. Acropolis Starter

- B. Nutanix Express
- C. Prism Starter Edition
- D. Community Edition

Correct Answer: D

QUESTION 5

What is the benefits of term-based licensing offered from Nutanix?

- A. It is the only software offering that applies to all hardware platforms
- B. It includes a free subscription to Prism Pro
- C. It is transferable from one Nutanix validated hardware platform another
- D. It includes special features such as deduplication and compression

Correct Answer: C

QUESTION 6

What free tool allows partners and customers to try various "what-if"scenarios for predictable, on-demand scaling?

- A. Sizer
- B. X-Ray
- C. Flow
- D. Xi

Correct Answer: A

QUESTION 7

A customer's security team needs to isolate their employees from contractors in their VDI deployment. Which Nutanix product meets this requirement?

- A. X-ray
- B. AHV
- C. Flow
- D. Calm

Correct Answer: C

QUESTION 8

What is the website address to access the Nutanix hosted demo?

- A. demo.nutanix.com
- B. portal.nutanix.com
- C. mynutanix.nutanix.com
- D. www.nutanix.com/demo

Correct Answer: A

QUESTION 9

Which Nutanix product provides centralized governance based on role-based access control to improve ROI and reduce TCO?

- A. Calm
- B. Prism
- C. Sizer
- D. X-ray

Correct Answer: B

QUESTION 10

A prospect has regulatory concerns and requires network isolation of VMs that process personally identifiable information (PII). Which Nutanix solution address this concern?

- A. Prism Pro
- B. Calm
- C. Acropolis
- D. Flow

Correct Answer: D

QUESTION 11

Which two 3rd-party x86 servers are included in the Nutanix hardware compatibility list (HCL) as validated Nutanix software rather than OEM? (Choose 2)

- A. Oracle SPARC Servers
- B. IBM Power Servers
- C. HP ProLiant Servers
- D. Cisco UCS Servers
- E. Huawei servers

Correct Answer: CD

QUESTION 12

A customer is using HPE hardware but is interested in Nutanix software. What is the appropriate solution to highlight with this customer?

- A. Nutanix software running on HPE Synergy
- B. Nutanix software running on HPE DL380
- C. Nutanix NX Appliance
- D. Nutanix software running on HPE Apollo

Correct Answer: B