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Vendor:Salesforce

Exam Code:PLATFORM-APP-BUILDER

Exam Name:Salesforce Certified Platform App Builder

Version:Demo

QUESTION 1

A manager wants to calculate the number of days since an account was last contacted through e-mail.

What field type should be used to accomplish this?

- A. Number
- B. Date
- C. Roll-up summary
- D. Formula

Correct Answer: D

QUESTION 2

What are use cases for Validation Rules?

- A. Enforce conditionally required fields
- B. Enforce proper data format
- C. Enforce consistency
- D. Prevent data loss
- E. All of the above

Correct Answer: E

QUESTION 3

What standard Chatter actions (Post, File, Link, Poll, and Thanks) appear on the user profile page, regardless of the actions in the User page layout? (Choose three.)

- A. Create
- B. Post
- C. Poll
- D. Email
- E. File

Correct Answer: BCE

QUESTION 4

A production org includes custom objects containing confidential information. A sandbox is needed that includes data records, excludes all of the confidential objects, and can be refreshed weekly. What steps should an app builder take to meet these requirements?

- A. Create a Developer Sandbox and schedule Data Loader to download selected object data weekly.
- B. Create a Partial Copy Sandbox and use a sandbox template.
- C. Create a Full Sandbox and use a sandbox template.
- D. Create a Developer Pro Sandbox and schedule Data Loader to download selected object data weekly.

Correct Answer: B

QUESTION 5

What type of data cannot be imported using the import wizard?

- A. Leads
- B. Users
- C. Accounts and Contacts
- D. Custom Objects

Correct Answer: B

QUESTION 6

In Salesforce Classic, which three use cases can be accomplished using a custom link? (Choose three.)

- A. Navigate to a create a record page with fields pre-populated.
- B. Navigate to an Apex Trigger to update the current record.
- C. Navigate to a process to update the current record.
- D. Navigate to a custom Visual Flow to update the current record.
- E. Navigate to an external system using data in Salesforce.

Correct Answer: ADE

QUESTION 7

Universal Containers needs to send an Outbound Message to an external system when a record has been updated.

What is the recommended feature to meet this requirement?

- A. Lightning Connect
- B. Workflow
- C. Process Builder
- D. Flow Launcher

Correct Answer: B

QUESTION 8

After universal containers converted qualified leads. Sales reps need to be able to report on converted leads. How should an app builder support for this requirement ?

- A. Enable preserve lead status in the lead conversion settings
- B. Assign the representative view and edit converted leads permission
- C. Ensure the representative has read access to the original lead records
- D. Create a custom report type with converted leads as the primary object

Correct Answer: B

QUESTION 9

Which type of custom fields can be used as External ID? (Choose three.)

- A. Email
- B. Date
- C. A text field that is unique
- D. A text field that is encrypted
- E. Phone
- F. A text field that is required

Correct Answer: ACF

Encrypted cannot be external ID.

QUESTION 10

Universal Containers needs to update a field on an Account when an Opportunity Stage is changed to Closed Lost. What tools can we use to accomplish this requirement? (Choose 2)

- A. Lightning Process Builder
- B. Assignment Rule
- C. Workflow Rule
- D. Approval Process

Correct Answer: AC

QUESTION 11

Ursa Major Solar's sales team has been struggling to enter data on mobile since rollout; the team dislikes scrolling through all of the fields to input only the necessary data. How could the app builder solve this with minimal impact to desktop users?

- A. Filter components by device using Form Factor.
- B. Reorder the fields to make sense for the reps when in the field.
- C. Deselect the phone radio button on the Lightning record page assignment.
- D. Update the training documentation with better screenshots.

Correct Answer: A

QUESTION 12

Universal Containers wants to display a message when an opportunity close date is less than 60 days in the future.

What can be used to display different text on the opportunity record depending on the number of days until the target close date?

- A. Workflow Update
- B. Process Builder
- C. Sales Process
- D. Formula Field

Correct Answer: D